

STRAIGHT TO THE POINT



LAND



MARINE



RAIL

A LEGACY OF STRENGTH AT THE POINT

It was 1886 when the Pennsylvania Steel Company chose Sparrows Point—with its deep-water channels, railroad connections and proximity to inland markets—as the new home of its now-iconic ironmaking plant, Bethlehem Steel. By 1958, the facility was the largest iron and steel-making plant in the U.S., employing more than 30,000 people and helping to build the local communities that many of us call home today. More than a century later, we are again in the midst of an industrial revival at the Point. As the largest and most strategically significant intermodal logistics hub in the country, we've surpassed even our own grandest goals, with more than 12,000 jobs on-site today. Now just shy of our 8-year mark, we at Tradepoint Atlantic are both grateful and thrilled to be able to share this logistics hub for innovation and industry with local and global companies, our local communities and our families across Baltimore County.

THIS JANUARY, WE MARKED A BIG STEP FORWARD in the evolution of our supply chain-focused solutions with the launch of a wholly-owned subsidiary, Tradepoint Terminals (TPT). TPT provides full-service stevedoring and terminal operations for all current and future customers of our bulk, break-bulk, project cargo, auto ro/ro and offshore wind marine terminal. With these new terminal services, plus Tradepoint Development, our real estate development arm, and Tradepoint Rail, our on-site short-line railroad, we have created a unique platform for comprehensive and powerfully simple logistics solutions. And we are proud to offer this fully integrated suite of services as a way to better serve our customers and more efficiently move their products from ship to storage, to rail or highway and back again.

WE'RE EXCITED TO WELCOME ROUGHLY 10 NEW AND GROWING TENANTS to the site in 2022 and 2023. Among them: Niagra Bottling, one of the nation's leading beverage manufacturers, will complete the construction of a 600,000 sq. ft. manufacturing facility by Spring 2023, McCormick & Company's new 1.8m sq. ft. Northeast Distribution Center is nearing completion and East Coast Warehouse is coming with a new 175,000 sq. ft. warehousing space dedicated to public refrigerated warehousing solutions. Amazon MTNG opened another facility on-site in the fall, BMW celebrated the grand opening of its new Vehicle Distribution Center (VDC) and United Safety Technology (UST) announced plans for a \$350 million medical manufacturing facility that will increase healthcare supply chain resiliency and create more than 2,000 jobs!

AMID ALL THIS EXCITEMENT, the TPA team moved into our new corporate headquarters on Bethlehem Boulevard and are settling in for the long haul. We hope you enjoy the spring weather as it finally moves in and we hope to see you at the Point soon.

TRADEPOINT ATLANTIC IN THE NEWS



For additional updates and media coverage, visit our **NEWS ROOM** on tradepointatlantic.com.

While you're there, get a birds eye view of the site with our **TOUR THE SITE** feature

"Our administration remains fully committed to working with US Wind to develop their steel fabrication facility and with Orsted to locate a cable manufacturing facility at Sparrows Point. This is what smart, pragmatic action against climate change looks like – while creating hundreds of jobs in the process. Baltimore County is proud to be home to it."



» **Johnny Olszewski**
Baltimore County Executive

OUR RAIL ROAD—BY THE NUMBERS

25
MILES OF STORAGE
CARS ARE ON-SITE AT
TRADEPOINT ATLANTIC

21
ACTIVE RAIL SERVED
CUSTOMERS
(Top 5: Home Depot, AMG,
EMR, Underwood Energy,
Atlantic Forest Products)

48.3K
TONS OF BUILDING
MATERIAL WERE UNLOADED
BY HOME DEPOT VIA RAIL
THIS YEAR

20
DEDICATED
EMPLOYEES OPERATE
TRADEPOINT RAIL


**TPA RECEIVED THE
JAKE AWARD AGAIN**
(With distinction for excellence
in safety in 2021 with zero
reportable accidents)

5
LOCOMOTIVES ARE
CURRENTLY SERVING
OUR CUSTOMERS
2 GP-11, 2 SW-1200
and a SW-1500

131
THE NUMBER OF YEARS
THE RAILROAD HAS BEEN IN
CONTINUOUS OPERATION
First used in 1891 by the
Maryland Steel Company


RAIL VOLUMES HAVE
INCREASED YEAR
OVER YEAR SINCE THE
TRADEPOINT ATLANTIC
ACQUISITION



UPCOMING EVENTS

VIRTUAL SPRING COMMUNITY UPDATE LIVE PODCAST
Tuesday, May 10th at 6:00pm.
Join us live at facebook.com/TradepointATL/live

STAR LIGHTING
Thursday, December 1st at 5:00pm.
TPA Water Tower



JOB AT THE POINT

The Baltimore County Department of Economic and Workforce Development and the Maryland Department of Labor hosted a job fair April 27 at Tradepoint Atlantic to promote and fill positions for more than a dozen of our tenants. Some positions may still be available. Visit our website for openings at Tradepoint Atlantic-Corporate and with our tenant companies: www.tradepointatlantic.com/careers.





HONORING OUR SHARED LEGACY

THE PBR: 135 YEARS AND STILL A GIANT

For nearly a century, the “PBR” as we still know it today, moved railcars through Sparrows Point around the clock, delivering coke and hauling out finished steel products. Originally incorporated as the Baltimore & Sparrows Point Railroad Company in 1887, the railroad was acquired by Bethlehem Steel in 1916 and renamed the Patapsco and Back Rivers Railroad (PBR), a nod to the Patapsco River to the west and the Back River to the east. The PBR was integral to the operations of the steel mill, once the world’s largest, right up until 2012 when the mill closed down. In 2014, Sparrows Point Terminal, LLC (SPT) bought the PBR, and in 2016 it changed hands—and names—again. Now part of the TradePoint Atlantic family of companies, the TradePoint Rail (TPR) stretches 70 miles and is the largest privately owned rail yard on the East Coast.



View of Bessemer Rail Mill and Marine Department, from the top of one of the Blast Hurricanes



10TH ANNIVERSARY OF THE CLOSING OF THE BETHLEHEM STEEL MILL AT SPARROWS POINT

Find out more: <https://www.thebmi.org/programs-events/10-years-since-steelmaking-stopped-at-sparrows-point>

